Portfolio

Volume Seventeen, Number One : All the finest John's Island has to offer





On the cover



1 : 402 Sabal Palm Lane : This charming 3BR/3BA residence is ideally located near the south gate overlooking expansive, multiple fairway and lake views of the South Course. Affording 4,417± square feet, the generous tray ceiling living room with fireplace flows effortlessly into the sun-filled lanai. Relax and enjoy stunning view of the sparkling pool and golf vistas beyond from the terrace. Additional features include an island kitchen with custom built-ins open to the vaulted beam ceiling family room, spacious guest bedrooms, master suite and 2-car garage. \$1,775,000

Reflecting on the events of 2012... it is better to be *here*

2012 proved to be our best year since 2008, with a total of 78 closed sales our dollar volume was up 25% from 2011. I remain optimistic throughout these uncertain times, because I believe in the high quality of our product and residents who continue to support John's Island Real Estate by encouraging their friends to make John's Island their home.

It is evident that unique properties, as well as, aggressively priced properties entice Buyers and are therefore absorbed. I anticipate 2013 will replicate a similar sentiment. Real estate is a sound investment, especially with interest rates remaining so low.

A limited-time, club membership installment plan (over four years) is being offered now. Please contact your sales executive for details.

Sall.





Share your JI photos with us!

Send us your favorite snapshots and we'll feature them in *Portfolio* or possibly in one of our marketing campaigns! Just tell us who is in the photo & where it was taken.

Send your photos to: photos@JohnsIslandRealEstate.com

If it was taken by a professional photographer, make sure you have their permission.

Giving back



This Christmas, John's Island Real Estate Company proudly supported the efforts of the **Harvest Food & Outreach Center** of Indian River County with a generous donation.

Their mission is to provide a hand up for those in need, helping them to break free from poverty by offering hunger relief, crisis care, transformative education, and employment training opportunities.

Visit www.irc.harvestfoodoutreach.org for more information.



For decades, the employees of John's Island Real Estate Company have supported the **United Way** Campaign of Indian River County. We are very proud to announce that this year,

for the 2nd consecutive year, we have achieved 100% participation from our staff. In recognition of our support, Bob Gibb, on behalf of the company has matched our contributions, doubling our impact.

The United Way's mission is to improve lives by mobilizing the caring power of communities. They are the leading supporter of front-line services in the county as well as leaders of early childhood health and education programs and mentoring and after school programs.

Visit www.unitedwayirc.org for more information.



Island House efficiencies



2: Island House: Two-story oceanfront building next to Beach Club, 1BR/1BA, 590± SF. Private courtyard pool & beach access. Rental opportunity!



#155: Beautifully furnished, northwest corner unit, large utility closet with washer/dryer. \$110,000



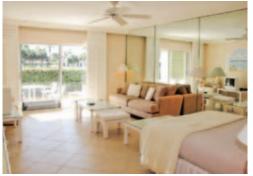
Furnished, unique southwest corner unit, multiple exposures. \$115,000



#115: Opportunity to combine two adjoining units! **#116**: Opportunity to combine two adjoining units! Furnished, unique southwest corner unit, \$115,000



#220 : Updated with detailed finishes, coveted south facing patio overlooking southern oceanside views, new kitchenette & bath. \$165,000



#121: Updated, furnished, tastefully decorated, full-size refrigerator, new tile floors, coveted south facing patio. \$170,000



#256 : Renovated & furnished, oceanside views, redesigned floor plan, gourmet walk-in kitchen with dishwasher, bonus Murphy bed. \$185,000



#210 : Updated, furnished, Frank Lincoln interiors,



#225: Updated, furnished, corner unit, private balcony overlooking oceanside views, desirable southeast exposure. \$225,000



#119: Desirable southern exposure and oceanside views, beautiful studio with private patio. \$230,000



#130 : Updated, furnished, desirable oceanfront location, gorgeous ocean views, breezy seaside patio. \$260,000

custom finishes, Habersham furniture, spanish tile floors, private poolside balcony. S \$195,000



#142: Updated, furnished, desirable ocean views, luxurious marble bathroom, kitchen with dishwasher, seaside patio. \$265,000



#217 : Opportunity to combine two adjoining units! Furnished, SW corner on 2nd floor, custom built-ins. \$115,000



#218: Opportunity to combine two adjoining units! Furnished, southern exposure, custom built-ins. \$115,000



#114 : Furnished, private terrace overlooking tropically landscaped courtyard pool, bright interiors. \$129,900



#201 : Beautifully updated, furnished, overlooking tropically landscaped courtyard pool, updated bathroom. \$137,500



#136 : Furnished, direct ocean views, updated kitchenette, bright interiors, large center unit. \$200,000



#110: Exquisitely renovated, detailed millwork and custom built-ins, covered terrace overlooking tropically landscaped courtyard pool. \$220,000



#123 : Beautifully updated, furnished, Frank Lincoln Interiors, custom millwork, desirable southern exposure, covered terrace. \$220,000



#124 : Beautifully updated, furnished, Frank Lincoln Interiors, custom millwork, desirable southern exposure, covered terrace. \$220,000



#143 : Beautifully updated, furnished, stunning direct ocean views, larger unit, enclosed lanai. \$275,900



#131 : Furnished, desirable oceanfront views, new shower, large walk-in closet, seaside patio. \$285,000



#239 : Exquisitely renovated, desirable oceanfront location, larger unit, custom millwork, built-ins, covered balcony, stunning ocean views. \$420,000



#235 : Updated, desirable oceanfront views, larger unit, custom built-ins, private covered balcony with stunning ocean views. \$445,000



North Village, South Village & Tennis Townhouses



3 : North Village : Two-story townhouses in North Village offering residents private tennis courts, pool, single-car garages and fairway and lake views.



#714 : Furnished 2BR/2BA, 1500± SF, updated kitchen and baths, desirable SW exposure, golf & lake views, bright interiors, private balcony. \$300,000



#711 : Charming 3BR/3BA, desirable southern exposure, stunning golf & lake views, 1900± SF, updated kitchen and baths. \$450,000



#704 : Charming 2BR/2BA, 1500± SF, overlooks beautiful fairway and lake views, private entrance, western exposure. S \$195,000



#732 : Renovated 2BR/2BA, desirable southern exposure, $1500\pm$ SF, pool & tennis views, custom millwork & features. *S* \$315,000



#717: Beautiful 2BR/2BA end unit, northern exposure,1500± SF, two patios, private entrance, pool views, bright interiors. *G* \$295,000



#702 : Beautifully updated 3BR/3BA, spectacular golf and water views, $1900\pm$ SF, custom built-in bar area, bright interiors, private balcony. *G* \$435,000



#727 : Meticulous 2BR/2BA end unit, tropical pool and tennis views, 1500± SF, private entrance, two patios and private balcony. \$295,000



#706: Exceptionally renovated 3BR/3BA end unit, private entrance, 1900± SF, gorgeous lake & fairway views, wood floors, built-ins. \$450,000



#725 : Updated & furnished, meticulously maintained 3BR/3BA, 1900± SF, pool & tennis views, custom built-in bar & more! \$595,000



#713 : Exquisitely updated 3BR/3BA, 1900± SF, gorgeous fairway and lake views, bright interiors, custom built-ins, desirable SW exposure. \$475,000



#707 : Remodeled, furnished 3BR/3BA, 1900± SF, coveted end unit, fairway and lake views, custom built-ins, wet bar, gourmet kitchen. \$550,000



4: **South Village :** South Village apartments and townhouses overlook scenic views of the 5th and 6th fairways of the South Course. Each offers a single-car garage and private access to tennis courts and a heated pool. Conveniently located near the south gate.



windows, sunlit dining room opens onto a private terrace, modern kitchen, generous natural light. \$225,000



#205 : Updated two-story 2BR/2.5BA, #121 : Beautifully renovated 2BR/2BA, #131 : Upper level, two-story 3BR/3BA expansive picturesque golf views, 1300± SF, ground level only, 1200± SF, large private ter- overlooking golf and water views, 1600± SF, open and spacious living room with large race overlooking gorgeous golf views, new plumbing & electrical, gourmet kitchen with terrace, custom cabinetry, walk-in California master suite with custom built-ins, ample closet, hurricane-rated doors and windows, spacious living spaces. \$395,000

26



unique layout, only one of four built, voluminous living areas opening onto private balcony, master suite spans the entire upper level with tree-top views and expansive balconies. \$450,000



5: Tennis Townhouses: Providing an exceptional lifestyle for the active family, these townhouses are ideally located in the heart of John's Island, within steps to the Tennis Club, Courtside Café, practice range and all Club amenities. Each has a single-car garage.



spacious living room opening onto terrace, western exposure, upper level master suite \$475,000

#14 : Furnished 2BR/2BA, beautiful golf **#9 :** Gorgeous 3BR/3BA, 1900± SF, lush course views, 1500± SF, bright kitchen, golf views, private entrance and terrace, western exposure, custom built-ins, gourmet kitchen, bright interiors, upper level master with private balcony showcasing golf views. suite with balcony overlooking fairway views. \$695,000



#18 : Exquisitely renovated 3BR/2.5BA with private entrance, 2100± SF, lush golf views, expanded living room, custom built-ins and bar, gourmet kitchen, private patios, custom millwork, hurricane-rated doors & windows, two single-car garages, upper level expanded master suite. G \$775,000



Additional featured properties



6:500 Beach Road: Set back from the ocean overlooking the tropically landscaped pool and ocean #106 (NEW) – Charming 2BR/2BA, 1520± SF, ocean views, enlcosed lanai with built-ins. \$495,000
#115 – Side building, updated 3BR/2BA end unit, 1825± SF, southern exposure. G \$625,000
#307 – Updated 2BR/2BA, 1590± SF, ocean views, marble floors, enclosed lanai. \$625,000
#203 (PRICE CHANGE) – Side building, 3BR/2BA end unit, 1825± SF, updated kitchen. G \$749,000



10 : 441 Silver Moss Drive : Ideally located in the quaint setting of South Village is this furnished 3BR/2BA South Village Cottage. Overlooking picturesque lake views, this 2000± square foot home features updated kitchen and baths, generous rooms, expansive terrace, attached 1-car garage and unique southern exposure. Enjoy private access to South Village pool and tennis courts. Great rental potential! \$790,000



7 : 700 Beach Road #255 : Enjoy stunning ocean views from this charming 2BR/2BA condominium sited beautifully along the Atlantic Ocean. Features include $1520\pm$ square feet with an expansive living room with dining area and wet bar. The seaside lanai showcases magnificent ocean views. Private pool and beach access. *G* \$550,000



11 : 541 & 551 Sea Oak Drive : The quiet, peaceful and private environment found here is unsurpassed. Beautifully sited along the 4th fairway of the North course are two .45± acre homesites, offered separately. Enjoy serene sunsets and warm island breezes from these spectacular homesites, surrounded by matchless natural beauty, specimen oaks and golf views. These are just a few of the golf course lots remaining. \$920,000 each



8:750 Beach Road: Set back from the ocean overlooking the tropically landscaped pool and ocean. #201 – Beautiful 2BR/2BA pied-a-terre, 1500± SF, southern ocean views, updated baths. \$640,000 #303 (NEW) – Exquisitely furnished & updated 2BR/2BA, 1600± SF, southern ocean views. \$795,000 #107 (NEW) – Renovated 3BR/2BA end unit, 1900± SF, gourmet kitchen, southern exposure. *G* \$875,000 #108 (NEW) – Renovated 3BR/2BA end unit, 1900± SF, open kitchen, ocean views. *G* \$895,000



12 : 260 Sabal Palm Lane : Nestled in a tropical setting along a quiet cul-de-sac is this secluded 4BR/4BA beauty. Overlooking multiple fairways, this $3020\pm$ square foot home enjoys separate living and dining areas, a generous family room with fireplace showcasing the scenic pool, lake and golf views. The carefree and simplistic lifestyle are at a premium in this cottage-style retreat, which includes a detached 1BR/1BA cabana. Conveniently located near the South Gate. *S* \$975,000



9: **141 Silver Moss Drive**: Nestled along the picturesque fairways of the South Course is this generous 2BR/2BA golf cottage conveniently located a short distance to all Club amenities. Boasting 1900± square feet, features include an expansive lanai with wet bar showcasing gorgeous golf views, large living room with custom built-ins, wood floors, tray ceilings and impact resistant glass windows. Great rental potential! \$720,000



13 : 261 Sabal Palm Lane : Nestled along picturesque fairways of the South Course is this charming 4BR/4BA home located along a quiet cul-de-sac street. Lush tropical landscaping frames this 4084 \pm square foot residence featuring a generous living room with fireplace adjoining the open kitchen and family room with a pecky cypress tray ceiling, master suite with sitting area, high ceilings, pool/spa and golf views. *G* \$1,285,000



Additional featured properties



14 : Ocean Road : Ideally located within a short walk to the Beach Club with private beach access. 250 Ocean Road #1C (NEW) – Charming 3BR/3BA end unit, 2600± SF, stunning ocean views throughout, enclosed expansive lanai, wet bar, kitchen adjoining the family room, bright interiors. *G* \$1,375,000 200 Ocean Road #2A (UNDER CONTRACT) – Updated 3BR/3BA end unit, unobstructed southeast ocean views, 2300± SF, covered lanai, wet bar, generous living room and spacious bedrooms. *G* \$1,400,000



18 : 190 Oleander Way : This architecturally distinguished residence anchors a quiet corner of a picturesque tree-lined, cul-de-sac street with no thru traffic. Overlooking expansive golf and water views, this recently renovated 3BR/3.5BA home includes an attached guest cabana, hardwood floors, beadboard ceilings, custom built-ins, pool and garden courtyard. The generous living room with fireplace opens onto the lanai. Desirable southern exposure and a convenient location complete the picture. *G* \$1,950,000



15 : 470 Sea Oak Drive : Charming 4BR/4BA home with continuous vistas across multiple fairways of the north course from both sides of the property due to its unique location. Offering $4333\pm$ SF, features include a generous great room with fireplace, dining area and wet bar, island kitchen that opens onto the family room and breakfast room, generous master suite, three guest bedrooms with full baths, private pool and two-car garage. *G* \$1,625,000



19 : 211 Sundial Court : Within the quaint seaside setting of Oceanside Village, shaded by magnificent oaks and located just steps to the beach is this beautiful 4BR/4.5BA courtyard home overlooking an exquisite, tropically landscaped pool and fountain. This private $4243\pm$ SF sanctuary features an open living room with fireplace, spacious dining area, lanai with wet bar, gourmet kitchen with breakfast nook, luxurious master bath, den/guest bedroom, separate guest cabana and 2-car garage. *G* \$1,950,000



16 : 221 Turtle Way : Positioned at the end of a quiet cul-de-sac is this immaculate 3BR residence offering panoramic vistas of the South Course. Boasting $5,655\pm$ SF, a double-sided fireplace separates the generous living room from the sunlit lanai where a floating staircase leads to a private guest suite affording spectacular tree-top views. Features include high ceilings, custom finishes and flooring, large master suite, exercise room, and poolside terrace. \$1,850,000



17: **298 Island Creek Drive**: Breathtaking views of the South Course fairways and lakes are enjoyed from this beautiful two-story 5BR/6.5BA residence. Boasting $4654\pm$ SF, features include a generous living room with fireplace, expansive poolside terrace, spa, bonus family room (or 5th bedroom) with full bath, and a handsome library with wet bar and sitting area. Upstairs, three guest suites open onto a covered loggia showcasing panoramic tree-top views. *G* \$1,900,000



20 : 270 John's Island Drive : A highly-desired location coupled with exquisite, panoramic golf and water views of the South Course make this $.59\pm$ acre homesite an ideal setting to build a custom home. Perfect for the active family, this lot-and-a-half homesite is within steps of all Club facilities and nestled along the 18th fairway with one of the best golf and water views available in John's Island with southern exposure. *G* \$2,050,000



21 : 130 Clarkson Lane : Located just a short walk to all Club amenities in the heart of John's Island is this immaculate 4BR/4.5BA family retreat. Nestled along the South Course offering 4523± SF, it features stunning pool, spa and multiple fairway views, a voluminous great room with fireplace, modern island kitchen adjoining the family room highlighted by a vaulted beamed ceiling and wet bar, separate guest cabana with full bath, luxurious master suite with a custom built office, and ample storage over the garage. \$2,150,000



Additional featured properties



22 : 561 Sea Oak Drive : This remarkable 5BR/4.5BA two-story residence is a must-see! Soaring ceilings, new fixtures, custom millwork and wood floors grace the professionally decorated interiors. The sunlit veranda perfectly frames the saltwater pool and fairway views. Boasting 5000± SF, features include an expansive kitchen adjoining the family room, billiards room, newly added main level master suite, upper level guest rooms and expansive terraces. \$2,475,000



23 : 491 Sea Oak Drive : Sited on an end lot, this recently renovated 3BR/3BA family retreat enjoys continuous, multiple fairway views of the North Course, creating virtually no neighbors. The 3,431± SF home, affords multiple gathering areas with a series of French doors and windows providing ample natural light. The expansive living room opens onto both the family room with custom built-ins, visually separated by a fireplace, and the gourmet eat-in kitchen. Showcases spectacular golf, pool and spa views. \$2,740,000



26 : 221 Sea Oak Drive : Impeccably designed, quality construction, custom millwork and sophisticated finishes make this newly built 3BR/3.5BA retreat a rare find. Just a short walk to all Club amenities, this 4800± GSF home is sited on an end lot creating virtually no neighbors. Tuss-beam ceilings and wide plank European White Oak floors add character. Comfortably equipped for family living, features include a pool, spa, outdoor fireplace, dog room for bathing, gracious living spaces, and gourmet island kitchen. \$3,250,000



27 : 60 Gem Island Drive : This generous $1.83\pm$ acre, waterfront homesite is situated along the highly private and desirable eastern side of prestigious Gem Island and features a private boardwalk with boat dock. Lush mangroves, the playful antics of dolphin and manatee, and the meandering ibis and egrets create a relaxed atmosphere for any custom family estate. Enjoy outstanding fishing, boating and kayaking opportunities right in your own backyard. *G* \$3,925,000



24:280 Palm Way: This exquisite 3BR+Library/5BA retreat is located on a quiet cul-de-sac showcasing spectacular, pool, multiple fairway and lake views. Graceful arches, professionally decorated interiors and a gorgeous poolside loggia echo the tropics. This 5092± SF home is perfectly designed for casual entertaining. The great room and library each enjoy a fireplace. Features include a custom wet bar, luxurious finishes, gourmet kitchen adjoining the family room, and a private master suite. \$2,895,000



25 : 321 Indian Harbor Road : Poised to capture spectacular views of John's Island Sound is this truly unique 3BR/4BA Gibson original. Overlooking undevelopable island, this 5000± SF home has voluminous ceilings and a generous great room with fireplace showcasing the serene water views and private garden. The island kitchen expands into the vaulted ceiling family room. A dining room, library with fireplace, large guest bedroom with office, upper level master suite and a boat dock complete the picture. *G* \$2,950,000



28 : 21 Dove Plum Road : Commanding one of the best riverfront views in John's Island is this magnificent 3BR/4.5BA residence, perfectly designed for indoor/outdoor living. The uniquely designed 5075± SF retreat features a tropical courtyard pool accessible from every room. Features include high ceilings, gourmet island kitchen, stately living room, handsome study, expansive grounds with garden, boat dock with lift and spectacular mile-wide river views. \$4,875,000



29 : 401 Sabal Palm Lane : Newly constructed, this 4BR/6BA soundfront family retreat is nested along a protected cove of John's Island Sound. Boasting $6,510\pm$ SF, it affords breathtaking pool and water views. Custom millwork, beamed ceilings and hardwood floors add warmth and character. The dramatic double-height living room with fireplace and wet bar, study, office, luxurious master suite, gourmet kitchen adjoining the family room, upper level guest suites, dock and two, single-car garages add distinction. *G* \$4,875,000



Additional listings

HOMES & ESTATES

30. 101 Clarkson Lane			\$840,000
31 641 Indian Harbor Road	PRICE CHANGE	G	\$895,000
32. 321 Sabal Palm Lane		G	\$1,295,000
33. 281 Sea Oak Drive			\$1,375,000
34. 250 Sabal Palm Lane	PRICE CHANGE	G	\$1,390,000
35. 320 Sea Oak Drive			\$1,475,000
36. 234 Island Creek Drive			\$1,500,000
37. 880 Seaward Drive		G	\$1,575,000
38. 771 Shady Lake Lane		G	\$1,675,000
39. 361 Llwyd's Lane			\$1,700,000
40. 400 Indian Harbor Road		G	\$1,725,000
41. 551 Indian Harbor Road			\$1,875,000
42. 560 Sea Oak Drive			\$1,950,000
43. 275 Coconut Palm Road		G	\$1,975,000
44. 210 Sundial Court		G	\$2,200,000
45. 35 Waxmyrtle Way			\$2,450,000
46. 220 Sandpiper Point	PRICE CHANGE	G	\$2,450,000
47. 361 Indian Harbor Road		G	\$2,650,000
48. 180 Orchid Way		G	\$2,700,000
49. 250 Sandpiper Point		G	\$2,750,000
50. 395 Llwyd's Lane			\$2,850,000
51. 311 Llwyd's Lane		G	\$2,985,000
52. 337 Island Creek Drive			\$3,495,000
53. 676 Ocean Road			\$4,250,000
54. 21 Sago Palm Road			\$4,650,000

55. 201 Sandpiper Point	PRICE CHANGE		\$4,750,000
56. 620 Coconut Palm Road			\$5,250,000
57. 170 Loggerhead Point			\$7,250,000
58. 130 Green Turtle Way		G	\$8,900,000
59. 161 Terrapin Point		G	\$9,600,000

HOMESITES

HOMESTIES			
60. 381 Sabal Palm Lane			\$950,000
61. 280 Sea Oak Drive		G	\$1,450,000
62. 80 Stingaree Point		G	\$2,300,000
63. 100 Stingaree Point		G	\$2,600,000
64. 267 Island Creek Drive			\$2,695,000
65. 341 Palmetto Point		G	\$2,995,000
66. 61 Gem Island Drive			\$3,725,000
67. 614 Ocean Road	UNDER CONTRACT		\$3,750,000
68. 810 Manatee Inlet		G	\$5,200,000
69. 531 Indian Harbor Road		G	\$6,350,000
70. 221 Sago Palm Road		G	\$7,000,000

TOWNHOUSES & ISLAND HOUSE (featured in pages 4–7)

COTTAGES (featured in pages 8–9)

71. 243 Silver Moss Drive		\$650,000
72. 173 Silver Moss Drive	G	\$760,000

CONDOMINIUMS

		\$475,000
		\$495,000
NEW	S	\$550,000
		\$575,000
	G	\$575,000
		\$595,000
		\$595,000
	S	\$625,000
		\$650,000
NEW		\$650,000
	S	\$675,000
		\$675,000
	G	\$690,000
		\$725,000
		\$749,000
		\$795,000
	S	\$825,000
		\$895,000
		\$925,000
	G	\$925,000
PRICE CHANGE		\$990,000
	G	\$1,195,000
		\$1,295,000
	G	\$2,350,000
		\$2,450,000
	PRICE CHANGE	G S NEW S G G C PRICE CHANGE G G



Bob Gibb, Broker

Judy Bramson

Jeannette W. Mahaney

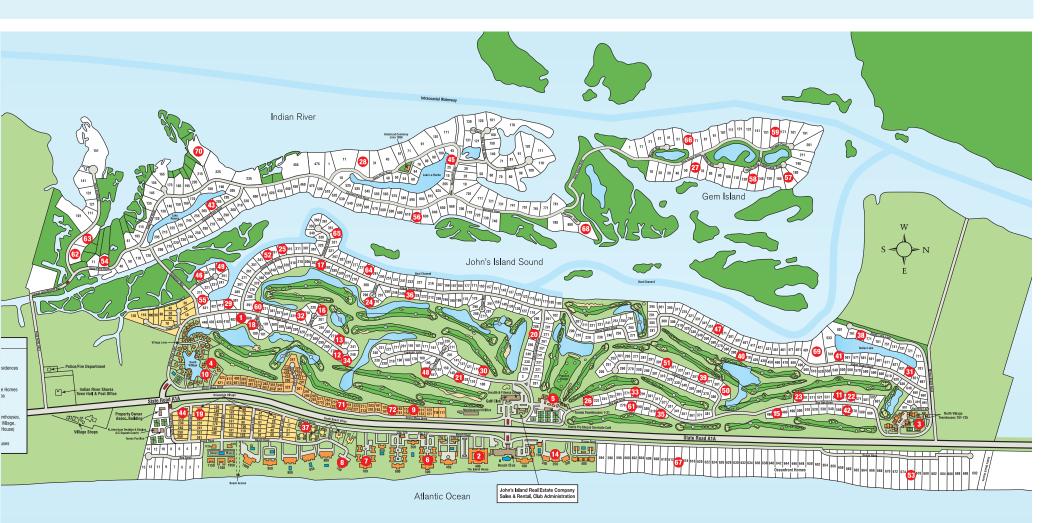


Terry Crowley



Kristen Yoshitani Jr. Sales Executive





We're right here in John's Island, so getting started is simple. Call today for a private tour at 800.327.3153.

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\$1,975,000

\$675,000

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Recently Under Contract

\$140,000





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\$950.000

\$1,425,000