Portfolio
Volume Eighteen, Number Two: All the finest John's Island has to offer





On the cover



1: 90 Tortoise Way: Exceptional contemporary interiors are skillfully blended with a traditional Georgian exterior creating this unique, 3BR/5.5BA Gem Island retreat overlooking peaceful John's Island Sound. Designed by the noted architect Norman Jaffe, credited with pioneering the "design of rustic modernistic houses in the Hamptons", this 6,798± SF waterfront residence is sited on a private cul-de-sac. A dramatic foyer, displaying 16' cedar tongue and groove vaulted ceilings and honed Tennessee Crab Orchard stone flooring throughout, leads you to unobstructed views of the gallery, garden atrium, living room and John's Island Sound beyond. Surrounding the atrium is the formal dining room with built-in banquette, wet bar, gourmet kitchen, and private guest suites with luxurious bathrooms. Showcasing sweeping vistas of the pool, John's Island Sound and dock is the spacious family room and expansive living room, each featuring stone flooring chiseled to form the voluminous fireplace and hearth. The luxurious master suite enjoys a sitting room, hand-crafted Italian cabinetry, marble vanity, refrigerator, jetta spa and grand walk-in closets. Must see to appreciate! *G* \$4,750,000

Best Website in Real Estate

Time and again we hear from our real estate prospects and John's Island residents that our website is "the best in the real estate industry". Internet savvy buyers continuously rave about our 'user-friendly, comprehensive website – full of useful information, clear content, and fabulous photographs'.

Generating overwhelming results, our website saw a record total of 13,014 visitors in January, a 21% increase in visitors over last year.

January 2014 Stats:

- Search Engine Marketing (SEM) lead to 8,840 visits which accounts for 61% of total website visits
- Record total of 13,014 visitors a 21% increase over last year
- "E-mail to a Friend" increased 230% over last year, indicating visitors are sharing properties of interest
- "Contact Us" form completions increased 28% over last year

All resulted in our professional sales team making contact, followed by prospects visiting John's Island and ultimately... procuring a sale!

In the start of 2014, visitors came to the John's Island Real Estate website from over <u>81 countries</u>, with the U.S., Canada and UK as the primary sources. Visitors from Germany spent the most time on our website.

These results reflect the continued investment John's Island Real Estate Company makes in our website, so it will continue to be "the best website in the real estate industry".

/ Sel Tibe

Personalization Coming To www.JohnslslandRealEstate.com



We are excited to announce a variety of new updates to our comprehensive website, www.JohnslslandRealEstate.com, that will make it easier to stay up-to-date with your favorite listings! With all these great new features, we wanted to give our visitors a way to personalize their experience.

First, we are introducing the ability to create custom user accounts, which you can conveniently sign in using your Facebook username and password, if desired. Creating a new user account will allow you to save your favorite listings, to be notified by e-mail when one of them changes in price, is placed under contract or sold, and to share them with a friend.

Our website will also feature a "saved searched" capability, allowing you to save a search criteria, and the website will notify you via e-mail when a property is listed or changes that matches your needs.

These personalized features will be rolling out in the month of March, so visit our website frequently to start searching exclusively John's Island properties.

Want to receive the latest JI real estate news and open house information? Simply visit the home page of our website and add your name and e-mail address in the 'Stay Connected' box located in the lower right-hand corner.



Where's Johnny?



Since "Johnny" (our sponsored sea turtle) was released in late July 2013, she has been content circling around the warm waters just south of the Bahamas, near Cuba. She has traveled nearly 1,149 miles!

With 90% of the sea turtle nesting taking place on Florida beaches between May and October, we knew we had to do something to raise awareness about these beautiful, endangered creatures, and to encourage positive stewardship of our oceans and coastal habitats. Follow her migration at www.TourDeTurtles.org.

Fun Facts

- It can take 15 50 years before a sea turtle is capable of reproducing.
- Sea turtles live their entire life in the ocean. The only time they come ashore is when females lay eggs.
- Sea turtles have great underwater vision, but are nearsighted out of the water.



Featured Listings



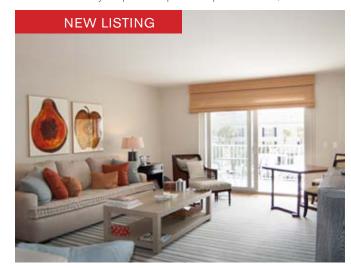
2:400 Beach Road #123: Beautifully furnished 1BR/1BA Island House studio efficiency ideally located next to the Beach Club. Frank Lincoln designer interiors, 590± SF, custom millwork, kitchenette, large closet private patio, desirable southern exposure, private beach access and courtyard pool complete the picture. \$195,000



3: 400 Beach Road #210: Updated & furnished 1BR/1BA Island House studio, Frank Lincoln Interiors, 590± SF, Habersham furniture, Spanish tile floors, poolside balcony, conveniently next to Beach Club, private beach access & courtyard pool. Rental opportunity! S \$195,000



4: 400 Beach Road #145: Conveniently located next to the Beach Club with direct ocean views is this furnished 1BR/1BA studio efficiency. Features include 590± SF, stunning ocean views, enclosed lanai, kitchenette, full bathroom, large storage closet with washer/ dryer hook up, private beach access and courtyard pool. \$249,000



5:400 Beach Road #222: Exquisite designer furnished 1BR/1BA studio efficiency conveniently located next to the Beach Club! Features include southern exposure, large covered balcony, oceanside views, Rod Mickley interiors, wood floors, kitchenette, full bath, large storage closet with washer/dryer, private beach access and courtyard pool. \$280,000



6:400 Beach Road #228: Gorgeous, direct oceanfront 1BR/1BA 7: 777 Sea Oak Drive #714: Located in private North Village, this Island House studio efficiency ideally located next to the Beach Club. Rod Mickley designer furnishing included. Features 590± SF, direct ocean views, wood floors, kitchenette, large storage closet with washer/dryer, private beach access and courtyard pool. G \$315,000



furnished 2BR/2BA townhouse offers desirable southwest views of the 5th fairway and lake. Features include 1,500± SF, generous living room with terrace, vaulted ceiling master suite with balcony, 1-car garage and access to private tennis courts and heated pool. \$325,000





8:431 Silver Moss Drive #121: Beautifully renovated 2BR/2BA, ground level only, 1,200± SF, large private terrace overlooking gorgeous golf views, new plumbing & electrical, gourmet kitchen with terrace, custom cabinetry, walk-in California closet, hurricane-rated doors and windows, spacious living spaces. \$395,000



9:777 Sea Oak Drive #702: This gorgeous 3BR/3BA, two-story townhouse affords spectacular golf & water views. Located in North Village, it offers private tennis courts, heated pool and 1-car garages. Boasting 1,900± SF, it features updated kitchen, wine bar and generous living area. G \$435,000



10:777 Sea Oak Drive #730: Located in private North Village, this meticulous 3BR/3BA townhouse overlooks the tropically landscaped pool. Features include 1,900± SF, bright kitchen, generous living room with terrace, upper level master suite with balcony, 1-car garage and access to private tennis courts and heated pool. S \$495,000



14:500 Beach Road #115: Enjoy tropical, Oceanside, pool views from this updated 3BR/2BA end-unit condominium with private beach access. Features 1,825± SF, excellent southern exposure, expansive lanai with new wet bar, updated kitchen, master suite with new baths, and private entrance. Located near the Beach Club. G \$625,000



oceanfront condominium affords stunning pool and ocean views. Beautiful wood floors in the modern kitchen add warmth and character to this 1,590± SF unit conveniently located within a short walk to the Beach Club with private beach access. G \$625,000



15:550 Beach Road #322: This exquisitely renovated, 2BR/2BA 16:550 Beach Road #124: Beautifully updated 3BR/2BA, 2,000± SF, desirable first-floor end unit, set back from the ocean overlooking magnificent pool and ocean views, multiple exposures, new flooring, generous living room, enclosed lanai with custom built-ins, dining area, sunlit open kitchen, short distance to the new Beach Club. \$650,000



11:777 Sea Oak Drive #725: Tucked away along the North Course within North Village is this updated, furnished, 3BR/3BA townhouse overlooking the tropically landscaped pool. Features include 1,900± SF, updated kitchen, vaulted ceiling master suite with balcony, 1-car garage, and access to private tennis courts and heated pool. \$495,000



17: 700 Beach Road #354: Enjoy panoramic ocean views from this updated 2BR/2BA condominium boasting 1,590± SF, plantation shutters and travertine floors. Enjoy an open kitchen with tray ceiling, dining area, wet bar, expansive living room, updated master suite, underground storage unit and hurricane-impact sliders and shutters. \$750,000



12:393 Silver Moss Drive: Overlooking scenic, multiple fairway views is this updated 2BR/2BA cottage conveniently located near the south gate. Features include 1,800± SF, generous living room opening onto both the dining area and expansive lanai, updated kitchen, spacious bedrooms and utility closet with washer/dryer. \$545,000



18: **280 Sea Oak Drive**: This .59± acre homesite, surrounded by matchless natural beauty, specimen oaks, palm trees and golf views, is one of the few golf course lots remaining. Located along the 9th fairway of the North Course, this desirable, quiet lot is approximately 121' x 187' and is a serene natural habitat for birds and wildlife. *G* \$795,000



13: 700 Beach Road #159: Separate oceanside building, furnished 3BR/2BA, 1,800 \pm SF, private atrium entrance, expansive lawn and oceanside views, custom millwork, generous lanai with dining area and built-ins, multiple exposures, short distance to the new Beach Club. *S* \$595,000



19:700 Beach Road #156: Charming 3BR/2BA end-unit, 2000± SF, desirable first floor, oceanfront views, expansive living room and adjoining dining room, wet bar, enclosed lanai, short distance to the new Beach Club. \$825,000





20: 791 Shady Lake Lane: Sited along the southwest corner of peaceful Indian Lake is this .6± acre homesite showcasing superb southeastern lake views. Build your custom home surrounded by mature live oaks and palm trees. Located at the northern end of John's Island on a quiet cul-de-sac street, privacy is paramount. This is an exceptional opportunity to build for indoor/outdoor living. G \$875,000



24:490 Sea Oak Drive: This beautiful 3BR/3BA home enjoys serene golf course views, tropical poolside terrace and a private location. The generous living room with vaulted beamed ceiling, fireplace and wet bar creates a wonderful sense of space and light. The lush side garden terrace, accessible from the island kitchen and adjoining family room, brings the outdoors in. The master suite affords his and her baths, while guest bedrooms are spacious and inviting. \$1,295,000



21:850 Beach Road #377: These desirable Bahamian Colonials are among the largest condominiums in John's Island. Boasting 2,250± square feet, this beautiful 2BR/2BA center unit overlooks stunning, expansive pool and ocean views. Features include a generous living room with custom built-ins, dining area and wet bar; spacious quest bedroom with full bath, and an oceanside master bedroom and lanai. Enjoy multiple exposures, prevailing ocean breezes and private beach access. G \$990,000



25: 400 Indian Harbor Road: A Gibson original, this beautiful 4BR/5.5BA Georgian home overlooks expansive, multiple golf and water views. Designed for a casual lifestyle, the living room with woodburning fireplace and wet bar provide the ideal place for entertaining. Boasting 4,451± SF, features include an island kitchen with breakfast area, dining room, library (or guest bedroom), pool and 2-car garage. G \$1,375,000



22: 261 Sea Oak Drive: Perfectly sited along the North Course is this beautiful 3BR/2BA residence boasting 2,945± SF. Multiple sliders along the generous living room with tray ceiling and wet bar showcase the private golf course views. The updated kitchen is a chef's delight with all new appliances, breakfast area, and built-in desk. All bathrooms were updated, including the spacious master suite with large picture window. Additional features include a dining room, custom built-ins, pool and 2-car garage with storage. \$1,075,000



26: 250 Ocean Road #1D: Conveniently located a short walk to the Beach Club is this beautiful 3BR/3BA oceanfront condominium with private beach access. Offering 2,300± SF, this desirable end unit affords a generous living room opening onto the enclosed lanai extending across the master suite showcasing brilliant ocean views. Additional features include multiple exposures, an updated kitchen adjoining the dining room, wet bar, A/C storage unit, elevator service, and a single-car garage. G \$1,395,000



23: 320 Sabal Palm Lane: Unique architectural design and subtle contemporary flair describe this 3BR residence. Privately sited along the South Course, this 4,559± SF home overlooks breathtaking vistas and dazzling lake views. A tropical gate leads to the main entry where a pool is surrounded by a garden wall. Features include a tray ceiling living room, family room with fireplace adjoining the kitchen and breakfast area, large master suite, and 2-car garage. \$1,275,000



27:50 Paget Court: Rarely on the market! Paget Court is a charming gathering of homes located along lush, private wetlands near the south gate. Enjoy open-air living in this desirable 3BR/4BA home boasting 2,600± SF. A series of French doors along the distinctive U-shaped floor plan effectively integrates all rooms with the delightful poolside terrace. Features include a cathedral ceiling living room with fireplace, wet bar, large master suite with private garden, and 2-car garage. \$1,475,000





28: 170 Clarkson Lane: Conveniently located in the heart of John's Island on a coveted street near all Club amenities is this beautiful 3BR/3.5BA residence. Showcasing expansive multiple fairway views, this 4,618± GSF home centers around a generous living room with fireplace opening onto the spacious lanai with wet bar. Features include a center island kitchen with breakfast room, formal dining room, gracious master suite, and lush tropical landscaping with mature oaks. G \$1,495,000



32: 731 Shady Lake Lane: A quiet meandering street with no thru traffic leads you to this distinguished, three-bedroom, family home showcasing picturesque Indian Lake views. Privacy is paramount. Boasting 6,157± SF, it affords generous indoor/outdoor spaces, expansive screened porch, living room with fireplace, his and her studies, open island kitchen adjoining the family room, and luxurious master suite. Upstairs, a bunkroom, two guest ensuites and sitting room open onto a lakeside balcony. \$1,895,000



29: 361 Llwyd's Lane: Relax outdoors and enjoy the poolside patio and terrace where lush tropical landscaping enhances the expansive golf course vistas from this exquisitely updated three-bedroom residence located on a quiet cul-de-sac street. Offering 4,342± SF, features include a generous living room with fireplace, den (or additional guest bedroom), new marble-appointed master bath with his and her closets and a spacious updated kitchen adjoining the sunlit family room. \$1,495,000



33 : Stingaree Point Homesites : Located on a cul-de-sac street surrounded by majestic oaks and lush mangroves, these spectacular homesites overlook a private cove along the Indian River.

A) 80 Stingaree Point – .94± acres, private, lush mangrove views. G \$2,300,000

B) 100 Stingaree Point - 1.01± acres, boat dock & water views, G \$2.600.000



30:551 Indian Harbor Road: Enjoy stunning, private lake views from this charming 3BR+Den/5.5BA residence perfectly sited along the southeast corner of Indian Lake. Boasting 3,600± SF, features include a generous living room with beamed ceiling and fireplace, formal dining room with custom built-ins adjoining the expansive lanai, center island kitchen, den with full bath, and a private master suite with tray ceiling, built-ins and his and her baths. \$1,675,000



34: **267** Island Creek Drive: Nestled along the peaceful John's Island Sound overlooking a private reserve, this .55± acre homesite exudes serenity. The bulkheaded lot affords direct access to the Intracoastal Waterway. Lush mangroves, the playful antics of dolphin and manatee, and the meandering ibis and egrets create a relaxed atmosphere for any custom family retreat. Enjoy outstanding fishing, boating and kayaking opportunities right outside your backyard. \$2,350,000



31:540 Indian Harbor Road: Nestled along the North Course, this beautifully renovated 3BR/3.5BA retreat's fresh colors and relaxed ambiance ensure hospitable comfort. Features include 3,319 \pm SF, impressive island kitchen with custom cabinetry and breakfast nook, wet bar, voluminous great room with fireplace, luxurious master suite, impact windows and sliders and an A/C closet in the 2-car garage. \$1,750,000



35 : 381 Sea Oak Drive : *New Construction!* Newly built, this remarkable 3BR/4.5BA retreat enjoys gorgeous pool and fairway views. Offered furnished, professionally decorated interiors accent the 4,300± GSF home's exceptional architecture and design. A vaulted beamed ceiling connects the gourmet island kitchen with dining area to the living room with a series of French doors providing ample natural light. A second-level bonus room and luxurious master suite complete the picture. \$2,550,000





36:180 Orchid Way: Located on a cul-de-sac, this upgraded 5BR/5.5BA retreat boasts $5,155\pm SF$ and overlooks several, panoramic golf course fairways of the South Course. Upgrades include new landscaping, flooring, doors and windows, driveway, lighting and fixtures throughout. Features include hardwood maple floors, four guest bedrooms with renovated baths, private master bedroom overlooking a garden terrace with spa, state-of-the-art kitchen and spacious lanai. G \$2,600,000



40: **620 Coconut Palm Road**: Unobstructed water views, quality craftsmanship and exceptional renovations make this 6BR/7.5BA soundfront retreat a rare find. Boasting 8,142± SF, floor-to-ceiling windows open onto the spacious veranda with summer kitchen overlooking the pool and spa. Features include a gourmet island kitchen with wine cellar, master suite with luxurious baths, handsome library with fireplace, serving bar, office, large guest en suite and boat dock with lift. \$4,850,000



37: **70** Oyster Cut: This spectacular 4BR/5.5BA family residence overlooks breathtaking water views of JI Sound on a generous 1.13± acre lot. The sunlit living room with fireplace and wet bar opens onto the lush poolside terrace with spa. Unparalleled features include 4,595± GSF, custom millwork, architectural columns, vaulted ceiling family room with fireplace, all new gourmet island kitchen, coffered ceiling paneled library, 3-car garage, and a private observation dock. \$3,350,000



41 : 120 South Shore Circle : Nestled on a private cul-de-sac, showcasing unobstructed panoramic views of the Indian River, is this beautifully renovated four-bedroom estate with pool, spa, summer kitchen, boat dock and cabana. Features include 11,800± SF, cypress coffered ceilings, leather-stained Mexican tile floors, generous living spaces with fireplaces, gourmet island kitchen and the entire upper level is dedicated to the luxurious master suite with study affording tree-top views. \$7,200,000

12 : www.JohnslslandRealEstate.com : 772.231.0900



38: **110 Coconut Palm Road**: Fine materials and quality construction distinguish this exquisitely renovated 4BR/4.5BA residence, including a 1BR/1BA guest cottage. Set back from the road on .69± acres, this gorgeous 5,160± GSF retreat overlooks private pool and water views. Unsurpassed features include a voluminous living room with fireplace, vaulted beamed ceiling uniting the gourmet island kitchen and family room, luxurious master suite, 2-car garage, and boat dock. Must see to appreciate! \$3,450,000



42:110 Green Turtle Way: Located on prestigious Gem Island on 1.5± acres is this exquisite 4BR/6.5BA estate built on one of only two lots spanning from a lake to John's Island Sound. Privacy is paramount. Designed with attention to detail, features include breathtaking, dramatic water and pool views, 10,630± GSF, custom millwork & finishes, gourmet island kitchen with butler's pantry, media room, library, luxurious master suite, detached guest house with living room, VIP suite and pool; 3-car garage and dock. \$7,250,000



39 : 201 Sandpiper Point : Showcasing breathtaking views of a palm-tree lined pool and protected cove in a private lagoon-like setting is this exquisite, recently built five-bedroom retreat designed with attention to detail. Custom millwork, hardwood floors, coffered ceilings and luxurious finishes grace the exceptional 5,634± SF interiors. Features include a gourmet island kitchen with beamed ceiling, dining room, great room with fireplace, study, lush landscaping, summer kitchen and dock. \$4,750,000



43 : 130 Green Turtle Way : Located on prestigious Gem Island is this one-of-a-kind, 6BR/9.5BA retreat, designed and built to perfection. High ceilings and custom millwork accent the expansive summer porch with fireplace showcasing breathtaking pool, spa and John's Island Sound views. Features include 11,920± SF, luxurious finishes, gourmet kitchen with Butler's Pantry, walk-in bar, upper level guest suites with sitting area, kitchenette and bunk room, and a dock. Must see to appreciate! *G* \$7,600,000



Additional listings

HOMES & ESTATES			
44. 261 Sabal Palm Lane	PRICE CHANGE	G	\$1,235,000
45. 350 Sabal Palm Lane		G	\$1,295,000
46. 250 Sabal Palm Lane			\$1,390,000
47. 341 Llwyd's Lane	PRICE CHANGE		\$1,390,000
48. 771 Shady Lake Lane		G	\$1,475,000
49. 570 Indian Harbor Road		G	\$1,495,000
50. 211 John's Island Drive	PRICE CHANGE	G	\$1,550,000
51. 470 Sea Oak Drive		G	\$1,625,000
52. 389 Island Creek Drive	PRICE CHANGE		\$2,100,000
53. 561 Sea Oak Drive			\$2,475,000
54. 631 Indian Harbor Road		G	\$2,650,000
55. 140 Coquille Way	PRICE CHANGE	G	\$2,650,000
56. 228 Island Creek Drive		G	\$3,300,000
57. 240 Coconut Palm Road		G	\$3,565,000
58. 676 Ocean Road			\$4,250,000
59. 21 Dove Plum Road			\$4,875,000

HOMESITES			
60. 541 Sea Oak Drive			\$920,000
61. 551 Sea Oak Drive			\$920,000
62. 270 John's Island Drive		G	\$2,050,000
63. 60 Gem Island Drive	PRICE CHANGE	G	\$3,250,000
64. 810 Manatee Inlet		G	\$5,200,000
65. 221 Sago Palm Road		G	\$5,700,000
66. 531 Indian Harbor Road		G	\$6,350,000

TOWNHOUSES, COTTAGES & ISLAND HOUSE						
67.	777 Sea Oak Drive					
	#717, 2BR/2BA	PRICE CH.	ANGE	G	\$250,000	
	#732, 2BR/2BA	PRICE CH.	ANGE	S	\$275,000	
	#707, 3BR/3BA				\$450,000	
	#701, 3BR/3BA				\$495,000	
68.	433 Silver Moss Dr. #205	5, 2BR/2.5BA	NEW		\$395,000	
69.	151 Silver Moss Drive		NEW	G	\$530,000	
70.	111 John's Island Drive					
	#9, 3BR/3BA	UNDER CONT	RACT		\$625,000	

#18, 3BR/2.5BA	G	\$650,000
71. 341 Silver Moss Drive	G	\$650,000
72. 141 Silver Moss Drive	G	\$680,000
73. 183 Silver Moss Drive	G	\$775,000
74. Island House (590± SF efficiencies)		
#121 - S. Oceanside UNDER CONTRACT		\$125,000
#154 - N. Oceanside		\$130,000
#142 - Oceanfront		\$255,000
#131 - Oceanfront		\$285,000
#148/149 - N. Oceanside		\$395,000
CONDOMINIUMS		
550 Beach Road #119, 2BR/2BA	G	\$470,000
450 Beach Road #122, 2BR/2BA UNDER CONTRAC	CTS	\$495,000
500 Beach Road #106, 2BR/2BA		\$495,000
600 Beach Road #135, 2BR/2BA		\$750,000

650 Beach Road #145, 3BR/3BA PRICE CHANGE G \$895,000

Our resident Sales Executives



Bob Gibb, Broker



Judy Bramson



Jeannette W. Mahaney



Ba Stone



Terry Crowley



700 Beach Road #247, 3BR/2BA

Michael Merrill

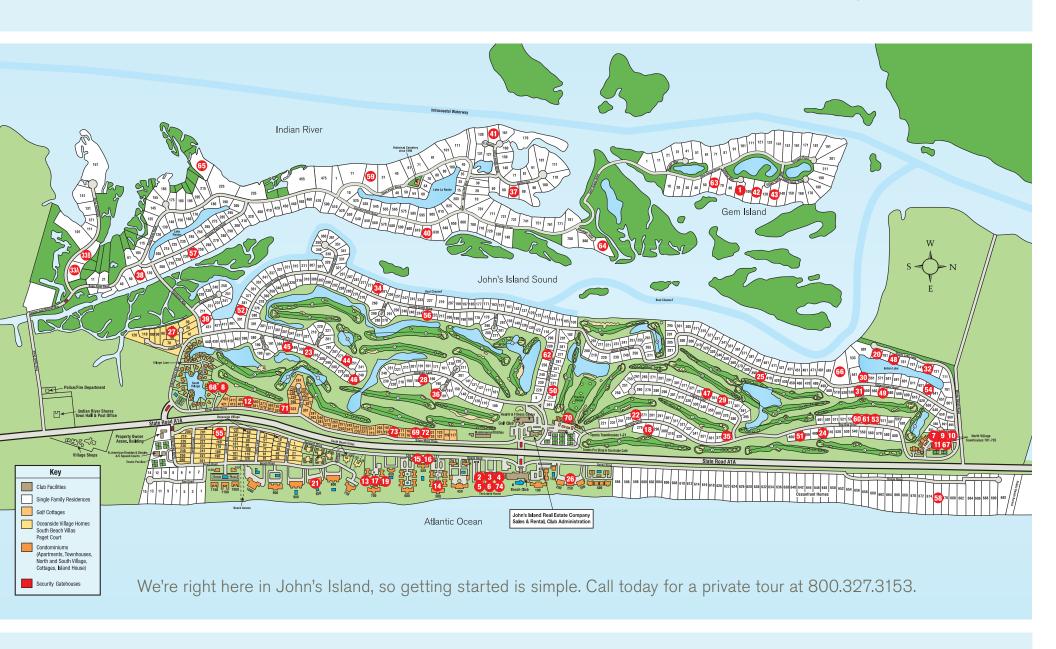


Kristen Yoshitani Jr. Sales Executive





G \$895,000





Portfolio

Volume Eighteen, Number Two: All the finest John's Island has to offer

One John's Island Drive: Vero Beach, Florida 32963 T: 772.231.0900: www.JohnsIslandRealEstate.com

Recently Under Contract



730 Beach Road \$1,790,000



500 Beach Road #211 \$1,400,000



491 Sea Oak Drive \$2,375,000



650 Beach Road #342 \$575,000



500 Beach Road #308 \$755,000



161 Terrapin Point \$9,600,000



61 Gem Island Drive \$3,350,000



611 Indian Harbor Road \$840,000



450 Beach Road #223 \$650,000



433 Silver Moss Drive #221 \$275,000



400 Beach Road #124 \$195,000



500 Beach Road #203 \$675,000



250 Coconut Palm Road \$3,450,000



777 Sea Oak Drive #711 \$435,000



220 Sandpiper Point \$2,100,000

Save The Date

Sunday Open Houses

January 5 – April 27 Each Sunday, 1-3 p.m. Excludes Easter Sunday, April 20

Annual Member/Guest Open Houses

February 28, March 1 & 2

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